Las Vegas Stadium Authority

UNLV Joint-Use Agreement | Preliminary Issues for Consideration

- 1. <u>Extent of the Premises to be Available to UNLV</u>. Obviously includes the Stadium, but also needs to include parking, staging areas, and ingress and egress associated with the Stadium.
- 2. Term of the Lease. 30 years; same at the Team Use Agreement. Similar renewal schedule?

3. Use of the Stadium and Stadium Related Facilities

- a. Regular season games
- b. Playoff games
- c. Limited practices (e.g., pregame walkthroughs and preseason camps)
- d. Locker rooms
- e. Seats (all classes)
- f. Media areas (press box)
- g. Pre- and post-game interview rooms
- h. Reception areas
- i. Coaches rooms
- j. Training facilities
- k. Recruit tours
- I. Storage space
- m. Club access
- n. Ticket office
- o. Scoreboard
- p. Public address system
- q. Coaches headphones
- r. Advertising areas (message boards)
- s. Jumbotron, video board, ProVision
- t. Access to internal audio-visual assets and facilities
- u. Restrooms
- v. Equipment used for set-up and clean up
- w. Broadcasting production facilities
- x. Other

4. Stadium Configuration and Any Required Changes during UNLV Games

- a. Decorations
- b. Signage
- c. University colors
- d. Homefield atmosphere

5. Facility Rent and/or the Cost of Direct Cost Charge Backs

- a. Amount of rent
- b. Time period for payment (settlement)
- c. Taking steps to reduce operating costs
- d. Invoicing and documentation
- e. Audits
- f. Keeping of books and records
- g. Dispute procedures
- h. Definition and listing of operating costs
- i. Services provided by affiliates
- j. Credit card charges

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6. Scheduling

- a. NFL event priority
- b. "Major" event priority
- c. UNLV games
- d. Other UNLV events
- e. General scheduling progress
- f. Future cooperation with scheduling changes
- g. Timing of date selection and objections

7. UNLV Game Day Access to the Stadium

- a. At what time does UNLV get access?
- b. Use of the event the day before to prepare the visiting teams locker rooms, practices, and walkthroughs (both teams) and other similar events held in preparation for game day
- c. At what time does UNLV have to vacate?
- d. Can NFL activities and other Stadium activities occur simultaneously?
- e. Reserved areas
- f. Cleaning
- g. Changeover
- h. Exclusivity/non-exclusivity

8. Major Revenue Centers

- a. Suites, Luxury Boxes, Skyboxes, Super-suites, Clubs Areas and Premium and Non-Premium Tickets
 - i. Suites, etc. for the University's use
 - ii. Suites, etc. for the University to sell and/or sublicense
 - iii. Food and beverage consumed in the suites, etc.
 - iv. Ticket sales, delivery and administration
 - v. Ticket access for StadCo
 - vi. Maximum and minimum ticket prices
 - vii. Discounted tickets
 - viii. Complimentary tickets, set asides and locations
 - ix. Scholarship donor tickets
 - x. Student tickets, set asides and locations
 - xi. Ticket fees and charges, including commissions
- b. Merchandise Sales
 - i. UNLV should have the ability sell merchandise at the Stadium
 - ii. UNLV should retain profits from those sales
 - iii. Quality of goods sold
 - iv. Types of goods that can be sold
- c. Concessions
 - i. Concessions will be sold at the facility.
 - ii. UNLV should receive the net revenue from the concession sales.
 - iii. What about donated food and beverage?
- d. Parking
 - i. Access to and use of spaces
 - ii. Allowable rate
 - iii. UNLV should be able retain all net parking revenue
- e. Television and Radio Broadcast Rights
 - i. UNLV should have all rights to the broadcast and disseminate by radio, television, telephone, or other method
 - ii. UNLV home games and to retain all revenues therefrom

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- f. Advertising and Promotional Rights
 - i. What advertising is available to UNLV?
 - ii. UNLV's ability to retain revenue
- g. Other Revenues
- h. Definition of "net revenue"
- 9. <u>Requirement to Play Home Games at the Stadium</u>. Does UNLV have to play all home games at the Stadium? What happens if it does not?

10. Requirement for Pre-game Preparation Meetings, Pre-season Meeting

11. Field Maintenance, Field Markings, and Field Conditions

12. Services to be Provided by the Stadium Events Company

- a. Facility management
- b. Box office administration
- c. Crowd control
- d. Security
- e. Standby fire and emergency medical response
- f. Janitorial services
- g. Stadium upkeep
- h. Utilities

13. Services to be Provided by UNLV

- a. Game operations staff
- b. Game entertainment staff
- c. PA announcer
- d. Stats
- e. Officials
- f. Ball boys
- g. Scoreboard operator
- h. All game day equipment and staff

14. Stadium Signage and Entrance

a. Home of the UNLV Running Rebels?

15. <u>Right to Review and Provide Comments on Stadium Design.</u> Limited to areas such as locker rooms and field configuration

16. Other General Contracting Issues

- a. Alternations, Improvements, and Additions
- b. Treatment of Taxes (Possessory Interest)
- c. Responsibility for Taxes Imposed
- d. Entry, Access and Inspection Rights for StadCo
- e. Licensing of and Use of Intellectual Property
- f. Indemnification
- g. Insurance
- h. Assignment
- i. Maintenance, Repairs, Alternations and Improvements
- j. Termination and Remedies

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- k. Compliance with Applicable Laws
- I. Disputes
- m. Eminent Domain
- n. Force Majeure
- o. Quite Enjoyment
- p. Notices